



## **Team Builder Bonus: Frequently Asked Questions**

### **Q. Do Customer upgrades to Member count as "new" Members?**

A. If the Customer enrolls, upgrades to Member, is on a 100BV Autoship, and places a minimum 100BV order all in the same volume month, then yes, they will count as a new Member. Upgrades that **do not** occur in the same volume month will not count as a new Member for the Team Builder Bonus.

For example: If Ted enrolls on November 15 as a Customer with a minimum 100BV order on Autoship, then upgrades to Member on November 30, he will count as a new Member in November.

### **Q. If a Customer upgrades to Member are they eligible to *earn* these new bonuses?**

A. Yes!

### **Q. When will I be paid my \$50 or \$100 bonus?**

A. The Team Builder and matching bonus will be paid on the 10<sup>th</sup> of each month as part of your regular monthly commission check.

### **Q. Who can earn these new bonuses?**

A. All Members who are on a 100BV Autoship with a minimum 100BV order processed in the month can qualify to earn the Team Builder and matching bonuses.

### **Q. Do new Members I've enrolled before November count towards my qualification for these bonuses?**

A. No. Only Members you enroll on or after November 1, 2009 will count toward your Team Builder Bonus qualifications. However, your newly enrolled Members can begin earning the new Team Builder bonuses starting in November.

### **Q. How many times can I earn these bonuses?**

A. Life Force Members can earn up to \$500 a month in Team Builder and matching bonuses combined.

### **Q. Do I need to enroll two Members each month to qualify?**

A. Your first two Members that go towards earning the Team Builder bonus must be enrolled in the same month. To earn the Team Builder bonus again in following months you must enroll two new Members that month.

**Q. If Randy enrolls two new Members (Kelly and Tracy) in November, and Kelly enrolls one Member in November and one Member in December, will Randy earn the Team Builder Bonus?**

A. In this example, yes Randy would earn the Team Builder bonus because Kelly completed her two new Member enrollments by the end of her second volume month.

**Q. Using the above example, how can Kelly earn the \$50 Team Builder Bonus? How would Randy earn \$100?**

A. Kelly would need to enroll another Member in December, then work with one of her new December Members to help them enroll two Members by the end of their second volume month (in this case by the end of January). In this scenario, when Kelly earns the \$50 Team Builder bonus, Randy would earn the \$100 matching bonus.

**Q. What if one of my new Members cancels in their second month?**

A. If that new Member was part of your qualifications, then you would no longer be eligible for the Team Builder Bonus. However, if you enroll three new Members in November and in December one of those Members cancels their Autoship, you would still have the required two Members as the first part of your qualifications and would need to help one of those remaining Members enroll two new Members by the end of December.

**Q. My new Member placed two orders totaling 100BV during their first month. Does this count towards earning my bonus?**

A. If your new Member is on a minimum 100BV Autoship and his/her monthly orders total at least 100BV, yes!

**Q. Do I have to be the placement for my new enrollments for them to qualify me?**

A. No, the Team Builder Bonus follows the Enrollment Sponsor tree, so you as long as you are the Enrollment Sponsor of your new Members.