



How to Qualify as a Team Builder

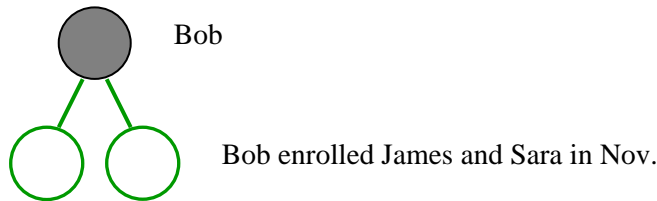
STEP 1

You must be a Member on a minimum 100BV Autoship and have a 100BV qualifying Autoship order process each consecutive month as you build to Team Builder.

STEP 2

Enroll at least two new Members within the *same month* on 100BV Autoship (the 100BV qualifying Autoship order must process in the same month of enrollment and be maintained each consecutive month).

Example: Bob enrolls James and Sara, both Members with a 100BV qualifying Autoship order in *November*.

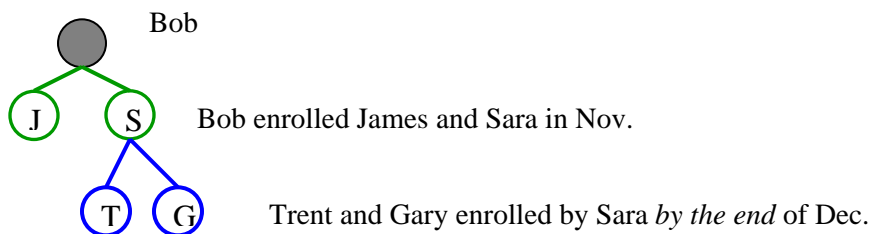


STEP 3 – Become a Team Builder and Earn \$50

Help at least one of your new Members to enroll two new Members on a 100BV qualifying Autoship order within the first or second volume month from your new Members enrollment date. **So your new Member must enroll their two new Members before the end of their second volume month.**

You will earn the \$50 Team Builder Bonus once you achieve this structure and all new Members maintain their 100 BV qualifying Autoship orders each month.

Example: Bob had enrolled James and Sara in Nov. Then Bob worked with Sara to enroll Trent and Gary by the end of December. Bob, James, Sara, Trent and Gary all have a 100 BV qualifying Autoship order process in the month they enroll and any additional months until this structure of four enrollments is completed.

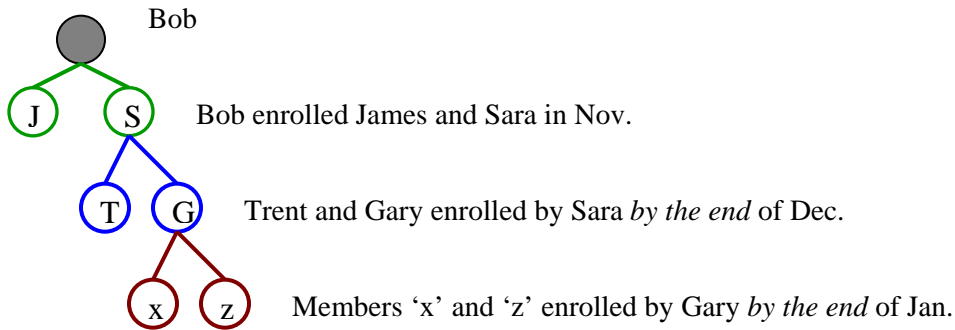


Overview to this point: You enroll 2 in the same volume month and help one of those enroll 2 by the end of the following volume month. All of you have a 100BV Autoship process each month through out this building process.

STEP 4 – Develop a Team Builder – Earn an additional \$100

When one of the new Members you enrolled becomes a Team Builder within their first two volume months, not only will that Member earn the \$50 Team Builder Bonus, you will earn a \$100 matching bonus for **developing** a Team Builder!

Example: Continuing with the Team Builder example above, Bob encourages Sara to work with Trent or Gary, and Gary enrolls two Members on 100 BV Autoships within Sara's first two volume months. Sara would earn \$50 and Bob would earn \$100 for developing a Team Builder.



Additional Team Builder Bonus Rules and Notes:

- Newly enrolled Members must be on a minimum 100BV Autoship and have a qualifying 100BV order process each consecutive month in order to be paid the Team Builder and matching bonuses.
- Enrollment changes and/or placement changes will not count towards qualifications for the Team Builder or matching bonuses unless the change is completed in the same month the person is enrolled. See the Placement Change Deadlines policy in the Policy and Procedure Agreement.
- Customer upgrades to Member will only count as a new Member qualification if the upgrade occurs in the same volume month that the Customer enrolled.